

The Prime Vendor Advantage

Prime Vendor delivers sales opportunities. We provide a competitive advantage in delivering commodity and service specific sales opportunities. We work with over **213,000 government agencies** to provide you with bids and solicitations in their entirety- not just links to an agency's web site. Our resources encompass all federal, state, county, and city agencies. Included in our national coverage are:

- 36,500 School Districts
- 25,000 Fire and Rescue Squads
- 5,000 County Governments
- 3,000 Universities and Colleges

Prime Vendor is the only bid service provider to maintain status as a **Certified Value Added Network** which allows us to connect directly to the Federal computer system to monitor all solicitations and grant opportunities. This relationship also enables us to offer the **Federal EDI/WAWF** interface. This keeps your company from having to pay additional vendors for the service-it's included in your subscription with us! Prime Vendor offers up-to-date industry knowledge. In addition to the bid documents we give you:

- Contract award history
- 90 day advanced notice of contract expiration (including who won them, when and award amount)
- Buyers' names
- Customized coverage and organizational features to maximize communication among your company's users
- Daily email notification of new bids

To date, Prime Vendor has over 57,000 clients working in every level of industry (staffing agencies, clothing manufacturers, IT consultants, landscapers, and professional development specialists- to name a few). Prime Vendor has an **89% customer retention rate** with many of our clients reporting that they receive bids faster and receive a higher volume of bids compared to other bid procurement providers. And should you have any questions, we are just a phone call or mouse click away. Prime Vendor delivers superior customer service and provides an extensive online help system to our clients.

So what are you waiting for? Give your company the competitive advantage it needs to start earning government contracts. Give your company the service that provides the most comprehensive resources for tracking procurement activity across the public sectors. Give your company the Prime Vendor Advantage!