

# Prime-Vendor, Inc.

4622 Cedar Avenue, Suite 124  
Wilmington, North Carolina 28403  
800 746-9554 fax: 800 746-8307  
[www.prime-vendor.com](http://www.prime-vendor.com)

Dear Vendor,

Thank you for your interest in **Prime-Vendor**, We are the nation's largest and most comprehensive government contracts monitoring service. We provide **complete bid documents** (with **prior award history** in most cases). We offer you the ability to:

- Receive Complete Bid Documents:** based on the profile of products / services your company offers.
- Browse Prior Award Contract History:** available with most bid documents. You will be able to see who won last year, and at what price!

## ***Broaden the Field:***

Our **Bid Research Service**, provides timely delivery of **New Sales Opportunities**, from over **200,000** government purchasing agencies. We research all **federal, state, city, and county agencies** - including 36,500 School Districts, 25,000 Fire & Rescue Squads, 5,000 County Governments, and 3,000 Universities & Colleges. With over 200,000 government purchasing agencies in the United States and Canada, **we provide you with a competitive advantage.**

## ***Tap Your True Potential:***

Government Purchases currently exceed **\$1.6 TRILLION**. **It's time to get your share.** This is a significant market, with a significant opportunity for your company to participate in this growth. **We identify your new sales opportunities, and deliver the complete bid documents for you to participate in these opportunities.**

- ★ **Compete effectively**, once we establish your products profile, you will automatically receive email notification that new bid documents are available in your ePortal.
- ★ **Win more bids, or help your dealers win more bids!** Our services increase your Sales Opportunities. If you sell direct or through a distribution network, **Don't miss another sales opportunity.**
- ★ We provide "**outsourcing services**" to Government Agencies, reducing the overhead and costs associated with Bid Distribution, and Vendor Database Management. Our service allows agencies to upload and immediately distribute bid documents, addendum's, and bid tabulations effectively across the country.

Sincerely,

Peter Melnick



## Prime-Vendor, Inc. offers you a competitive advantage!

### **GOVERNMENT BID SEARCH:**

FEDERAL – STATE  
COUNTY – CITY

We provide a product specific regional or national bid search service tailored to the products **your** company sells. We deliver to our clients complete bid documents, and in most cases prior award history. Based on the profile of your products, you receive complete bid documents e-mailed to your office with prior award history. Discover and establish new sales opportunities from all levels of government procurement. **Don't miss another sales opportunity.** Our bid search service extends from federal agencies, down to your local school district. Our annual service is available on either a national or regional level.



#### **SERVICE FEES:**

- Regional: **\$595.00** (annual)  
*Select any 5 States - Includes all local governments within the state*
- National: **\$1195.00** (semi-annual) / **\$1995.00** (annual)  
*Includes all Federal, State and Local Agencies*
- Corporate Website: **\$695.00** (for first year) / **\$195.00** (renewal)  
*Includes domain registration, website design, and hosting of website and domain specific email*
- EDI Service: **\$695.00** (annual)  
*Receive and transmit unlimited Federal EDI transactions*

### **B2G & B2B e-MARKETING:**

- Automate your ordering system with eCatalogues to increase your online sales from your commercial, wholesale and retail clients!
- Our system offers 24 / 7 access with shopping basket ordering capabilities!
- Your eCatalogue can provide clients with specific prices based on their client login information!
- Create eCatalogues for all government term contracts!
- Link your eCatalogue to your company's current website!



#### TOOLS FOR THE NEW MILLENNIUM

- ★ Contract Research
- ★ eCatalogue
- ★ EDI Transactions
- ★ B2B Commerce Network
- ★ Web Design & Hosting
- ★ B2G Online Transactions

Please FAX this form back to 1.800.746.8307

**CLIENT INFORMATION:**

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

**COMPANY OFFICERS:**

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Federal Tax Identification Number: \_\_\_\_\_

**Who do we contact regarding bid proposals at your company?**

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Phone: \_\_\_\_\_ Extension: \_\_\_\_\_

Fax: \_\_\_\_\_ e-mail address: \_\_\_\_\_

Corporate Web Address: \_\_\_\_\_

Please total your service fees from the list below. NOTE: You may only select one check box from Option (1).

- Option (1)  **Regional Service** (Annual) - \$595.00  
 (Select 5 States for Regional Service \_\_, \_\_, \_\_, \_\_, \_\_)  
 **National Service** (Semi-Annual) - \$1195.00  
 **National Service** (Annual) - \$1995.00

Option (2)  **Corporate Website** - \$695.00

Option (3)  **Federal EDI Service** - (Annual) - \$695.00

**PAYMENT INFORMATION**

Please Enter Your Card Account Number: \_\_\_\_\_ Expiration Date: \_\_\_\_\_

Credit Card Type: \_\_\_\_\_ (Visa, Mastercard, American Express)

Print Card Holders Name: \_\_\_\_\_

**I Authorize Prime Vendor , Inc. to charge my account for the sum of \$ \_\_\_\_\_**

Please include your company catalogue or detailed listing of the products your company provides. Include any illustrated product material. We will require your initial payment of **\$1195.00** for semi-annual national service, **\$1995.00** for annual national service, or **\$595.00** for annual regional service with your application. Service will start today.

Signature of Card Holder: \_\_\_\_\_

Credit Card Billing Street Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Please Sign and Return By Fax To: 1.800.746.8307

